

# CHARLES “CJ” BISANZ

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## OBJECTIVE

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To add value to a company in a role that is both challenging and interesting.

## EDUCATION

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<b>August 2014 -May 2018</b>	<b>Iowa State University</b>	<b>Ames, IA</b>
<i>Ivy College of Business Bachelor of Science – Finance – May 2018</i>		
<i>4-Year Iowa State University’s Academic Excellence Scholarship Recipient</i>		

## EXPERIENCE

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<b>September 2018 - Present</b>	<b>Wayzata Junior Gold A</b>	<b>Wayzata, MN</b>
<i>Assistant Hockey Coach</i>		

- Bring my insights as a former player to manage forwards in-game, frequently plan and run practices, and do whatever necessary to contribute to one of the best programs in the country.

<b>May – July 2018</b>	<b>CEAi, Inc.</b>	<b>Prague, Czech Republic</b>
<i>Business Development Intern</i>		

- Part of a team for two Artificial Intelligence start-up studio ventures: a data breach software company and a real estate valuation system company.
- Connected the CEO with other C-level executives on LinkedIn, collaborated with our team of engineers throughout the research process aimed to determine go-to-market strategies, and maintained pipelines on Excel and Pipedrive.
- Was the company’s English expert and proofread correspondence to English speaking clients.

<b>May – August 2017</b>	<b>All Kind Painting</b>	<b>Plymouth, MN</b>
<i>Painter</i>		

- Worked 12-15 hour days under pressure to flawlessly finish “quick turn” properties. Was quickly moved to highest level team and consistently completed jobs ahead of schedule.

<b>May 2015 – August 2016</b>	<b>Rush Creek Golf Club</b>	<b>Maple Grove, MN</b>
<i>Golf Shop Attendant &amp; Junior Instructor</i>		

- Oversaw employees and managed operations of the Golf Shop; including tee times and play of the course, merchandise sales, and club membership/cardholder sales.
- Regularly responsible for opening and closing the Golf Shop.
- Frequently drove record level daily sales of apparel. Also, successfully encouraged members and public to upgrade or sign membership contracts.
- Collaborated and created working relationships with vendors primarily regarding inventory and pricing.

<b>June – August 2016</b>	<b>Appelman Law Office</b>	<b>Minneapolis, MN</b>
<i>Marketing Intern</i>		

- Broadened social media presence by obtaining, verifying, and posting client testimonials.
- Created and maintained a client database and workflow via Excel.

## SKILLS AND ACTIVITIES

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- Proficient in MS Office and Excel. Experience in sales, management, and presenting
  - ISU Finance Club, ISU Competitive Golf Club Team, and several ISU intramural teams
  - Currently playing in 3 competitive hockey leagues