

Connor Thiefoldt

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Education

University of Minnesota, Twin Cities

Graduation, May 2019

Curtis L. Carlson School of Management

- Bachelor in Business Science, Majoring in **Finance and Risk Management** and Minor in **Business Law**
- Dean's List Spring of 2016
- Burnham Scholarship Recipient

Internship Experience

S. Peters and Associates, Prior Lake, MN

May-August 2018

Appraisal and Real Estate Intern

- Performed Appraisals of Real Estate properties including Single as well as Multi-Family Residential, Commercial, and Acreage properties
- Aided in writing Appraisal reports
- Selected and recorded comparable information, did market analysis, and analyzed market trends
- Created digital and email marketing campaigns for both Real Estate buying and selling agents as well as Appraisal business
- Worked on book keeping and accounting as well as business management and billing systems
- Instituted new credit card and customer payment system
- Created more modern and efficient business practices

Sweet Financial Services, Fairmont, MN

May-August, 2017

Wealth Services Intern

- Developed client portfolios with responsibilities including asset allocation, model building, advanced investment analytics, and client meeting presentation preparations
- Researched equities, mutual funds, etfs, and other securities in programs such as Riskalyze, Morningstar, Hiddenlevers, Raymond James Advisor Access, Google and Yahoo Finance, as well as several annuity interfaces
- Designed client specific financial plans including estate and tax considerations using programs such as, Fi360, WMS (E-money) and Hiddenlevers
- Achieve proficiency in Excel, PowerPoint, Word, and Adobe
- Took part in meetings presenting client financial information, and other company meetings
- Personally developed "Second Opinion Report" and comparative analysis to help lead potential customers to our firm

Work Experience

Housing and Residential Life, University of Minnesota

2017-18 School Year

Carlson LLC Community Advisor

- Serve as a live-in mentor for over 40 Carlson School of Management students, while helping to maintain the health and safety of all 750 residents
- Completed 120+ hours of training on Diversity and Social Justice, conflict resolution, Leadership, and encouraging productive and inclusive dialogue
- Help students connect with career coaches, internship opportunities, campus resources, and academic advisors

Hagedorn Congressional Campaign, CD1, MN

May-August, 2016

Event Coordinator

- Organized and oversaw campaign activities including parades, county fairs, and media events
- Assisted the candidate in campaign media activities and promotion
- Learned marketing techniques and communication skills necessary for political campaigns

Diversified Business Productions

May 2016 - Present

Sole Proprietor, Chief Operator, Head of Production

- Self-founded company where I do various digital marketing work for many different industries including real estate, health care, and merchants
- Have gained skills in programs such as Scala Art, log me in, and Adobe

School involvement includes: Clubs, Intramural Sports, and on Campus Student Groups

References available upon request