

John Theodore Kroll

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EDUCATION

University of Minnesota Duluth | Labovitz School of Business and Economics |

- ❖ **Bachelor of Business Administration Finance** | Degree Expected May 2019
- ❖ Two Year GPA: 3.58/4.00
- ❖ Relevant Coursework: Corporate Finance, Managerial Finance, Investment Fundamentals, Financial Markets and Institutions, Money and Banking, Risk Management and Insurance, Portfolio Management

Looking for a full time position in Financial Services

PROFESSIONAL EXPERIENCE

Finance and Sales Intern | Windings Inc. (May 2018 – August 2018)

- ❖ Developed analytical skills through margin analysis on current customers
- ❖ Utilized FactSet to develop profiles on company competition and customers
- ❖ Compiled margin analysis and profiles into a report for the strategy and marketing team for development of future business plan
- ❖ Worked with the sales group to observe and interact with customers directly in New Ulm as well as remotely through multiple mediums
- ❖ Assisted Purchasing in sourcing, costing, and quoting different vendors for various parts
- ❖ Gathered material and parts information from multiple programs to create a database for sales and finance to reference for various quoting and costing needs

Shift Manager | Noodles and Company (Feb. 2014 – August 2018)

- ❖ Lead the team through shifts to ensure accurate and efficient experience for each guest and maintain excellent restaurant operations and conditions
- ❖ Ensured team and each team member understood expectations as well as reinforcing accomplishments
- ❖ Efficiently and accurately followed restaurant operational protocols to guarantee food safety and proper set up or breakdown for next shift
- ❖ Collaborated with management team to complete scheduling, ordering, inventory, and sales reconciliation

Operations Intern | Windings Inc. (May 2017 – Aug. 2017)

- ❖ Developed Standard Operating Procedure of production stations to assist operations team with the goal efficiency improvement
- ❖ Worked with programmer to create an Excel program to enter and track orders from conception to delivery
- ❖ Collaborate with quality department to document and prepare first article reports for new parts being produced

SKILLS & ABILITIES

Communication

- ❖ Communicate with customers, team members, and management through internships and management roles gaining proficiency and efficiency in verbal, written, and interpersonal communication skills

Leadership

- ❖ Through Shift Managing at Noodles and Company, developed abilities to lead and inspire workers, listen to ideas and issues from every team member, effectively and promptly make decisions

Analytical

- ❖ As an Intern, utilize FactSet to compile and analyze customer and competition data for margin analysis and future business planning
- ❖ As a Shift Manager, gather past sales and inventory numbers to accurately order food, supplies and correctly schedule for upcoming shifts to meet company requirements

EXTRACURRICULAR ACTIVITIES & ACCOMPLISHMENTS

- ❖ **Leadership Association** Fall 2015/Spring 2016
- ❖ **Dean's List** Spring 2017, 2018, Fall 2018
- ❖ **Membership Orientation Officer**, Phi Kappa Tau Fraternity (2017)