

Efficient Growth Fact Sheet

Strategy Overview

Firm AUM: \$205 Million

Running Oak Capital's Efficient Growth strategy provides smart diversification, meaningful downside protection, and factor sustainability without concentration risk. It's a long-only, multi-factor, rules-based equity portfolio, built to outperform the S&P 500 over a full economic cycle with less downside risk. The portfolio consists of high quality companies, which ROC's system considers under-valued, that are growing earnings at a significantly higher rate than the S&P 500. Efficient Growth achieves outperformance through higher earnings growth, investment in undervalued companies, strict avoidance of overvalued companies, and lower downside volatility of the overall portfolio, resulting in higher cumulative growth over time.

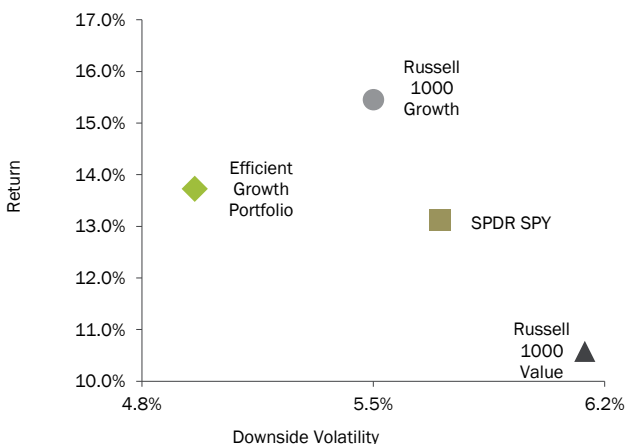
Higher Return, Lower Risk, Less Taxes: From inception through the end of March, only 3.6% of managers in Lipper's All Domestic Manager Universe had generated a more attractive downside risk-adjusted return (Sortino), net of fees. Efficient Growth achieved those results despite significant underperformance (as depicted by the chart on the bottom left) following the presidential election and fourteen months of what will typically be one of the more challenging environments, on a relative basis, for the strategy.

Construction: Efficient Growth consists of 50 to 75 mid to large cap companies that are traded on US stock exchanges. Each position is weighted equally and a minimum of 25 industries are represented in order to minimize idiosyncratic risks due to both company and industry. Turnover is around 25%. The portfolio construction process is both systematic and repeatable.

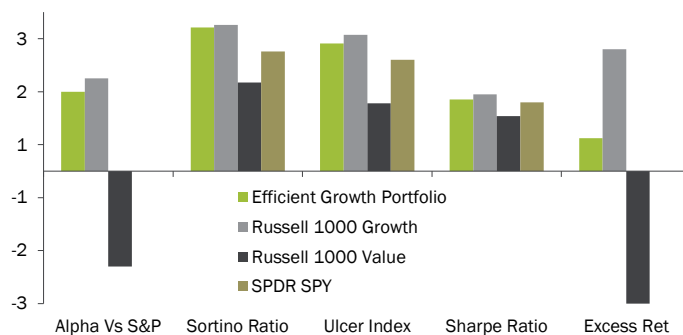
Efficient Growth GIPS Compliant Annualized Performance, Net of a 50 BP RIA Management Fee (As of April 30, 2018)

	1 Month	3 Month	1 Year	3 Year	Since Inception
Efficient Growth	-0.85%	-4.70%	12.77%	10.00%	13.73%
SPDR S&P 500 ETF	0.52%	-5.79%	13.23%	10.48%	13.12%

Risk vs. Return (Sep. 2013 – Apr. 2018)



Multi-Statistic (Sep. 2013 – Apr. 2018)



12 Month Rolling Relative Performance vs S&P 500 (Apr. 2003 – Apr. 2018)*



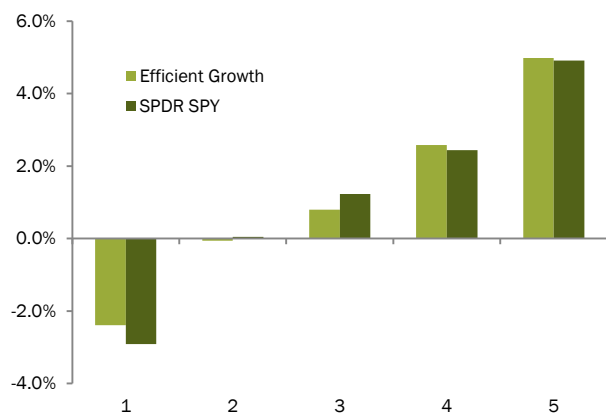
Performance Statistics, Net

	EG	SPDR SPY
Sortino Ratio	2.7	2.3
Annualized Return	13.7%	13.1%
Standard Deviation	10%	10%
Up/Down Capture	92/74	100/100
Sharpe Ratio	1.35	1.31
Beta	0.93	1.00

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Monthly Performance Quintiles (Sep. 2013 – Apr. 2018)



Holdings-Based Characteristics as of Apr. 2018

	Efficient Growth	S&P 500
Number of Securities	58	500
Mean Market Cap	50B	45B
Smallest Market Cap	3B	2B
Industries (Per Value Line)	28	99
P/E Ratio (trailing)	23	26
P/E Ratio (Next 12 mos.)	18	19
Price to Sales	1.4	2.1
Price to Cash Flow	15	13
Price to Book	4.5	3.2
Dividend Yield (%)	1.1	2.0

Terms/Service Providers

Liquidity	Daily
Separate Accounts	Yes
Management Fee	50 BPs (RIA reduced fee)
Custodian	Any (Preferred – Schwab)
Legal Counsel	Thompson Hine

Efficient Growth GIPS Compliant Monthly Performance, Net of a 50 BP RIA Management Fee (Sep. 2013 – Apr. 2018)

		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2018	EG	5.49%	-3.25%	-0.65%	-0.85%									0.53%
	SPY	5.64%	-3.64%	-2.74%	0.52%									-0.48%
2017	EG	1.69%	3.12%	-0.01%	1.77%	0.92%	0.87%	0.07%	-1.08%	3.34%	3.16%	3.90%	0.50%	19.69%
	SPY	1.79%	3.93%	0.13%	0.99%	1.41%	0.64%	2.06%	0.29%	2.01%	2.36%	3.06%	1.21%	21.71%
2016	EG	-3.97%	0.96%	6.63%	0.42%	1.43%	-0.03%	4.10%	0.31%	-2.24%	-3.92%	5.16%	0.45%	9.09%
	SPY	-4.98%	-0.08%	6.72%	0.39%	1.70%	0.35%	3.65%	0.12%	0.01%	-1.73%	3.68%	2.03%	12.00%
2015	EG	-1.65%	6.82%	0.54%	-1.16%	1.44%	-0.49%	2.70%	-5.03%	-2.87%	6.58%	1.06%	-1.63%	5.80%
	SPY	-2.96%	5.62%	-1.57%	0.98%	1.29%	-2.03%	2.26%	-6.10%	-2.54%	8.51%	0.37%	-1.72%	1.26%
2014	EG	-3.42%	4.52%	-1.00%	-1.02%	2.06%	1.54%	-1.05%	4.64%	-2.41%	4.98%	3.74%	1.73%	14.78%
	SPY	-3.52%	4.55%	0.83%	0.70%	2.32%	2.06%	-1.34%	3.95%	-1.38%	2.36%	2.75%	-0.26%	13.48%
2013	EG									4.58%	3.25%	3.20%	2.60%	14.34%
	SPY									3.17%	4.63%	2.96%	2.59%	14.02%

Cumulative Return, Net

Efficient Growth	82.3%
SPDR S&P 500 ETF	77.8%

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